Hopes & Accomplishments You Made Possible

Partnered with **11 families, including 28 children, to find hope and a long-term housing solution.**

Strengthened communities in Madison, Fitchburg and Sun Prairie by adding Habitat homes to their neighborhoods.

Completed three additional **Home Repair** projects. This income-qualified home repair program provides no-interest loans to homeowners for exterior work done by Habitat volunteers.

Raised $1.25 million for Habitat's two-year Capital Campaign to buy land throughout Dane County for future Habitat home building.

Enhanced the Financial Capability Training course to improve family and coach interaction. **Eighteen families are currently matched with a coach/mentor** and are progressing through the program.

Offered an **estate planning session** to existing home owners and future Habitat home owners. The session received an overwhelming response and packed the room.

Generated **record sales of $1.69 million at the Habitat ReStores**, providing more than $500,000 in net profits towards Habitat's mission.

Hosted a successful **Dream Builders Breakfast** and raised more than $110,000.

Earned **Charity Navigator's** highest four-star charity rating in nine of the last 10 years.

Save the Date! Join the UW-Madison Chapter for the 21st Annual Souper Bowl on Saturday, Feb. 4 from 1-7 p.m., at Madison West High School, 30 Ash St., Madison.

HEARTHSTONE

Habitat for Humanity® of Dane County, Inc.

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Working Together
To Build Hope

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Building Hope for Homeownership One Family at a Time

When you Google "Hope," the first definition that pops up is, "A feeling or desire for a certain thing to happen." For many families across Dane County the dream of owning a home is so far out of reach, they can't even imagine. It's just an abstract dream.

Like so many Habitat families, including Hassan and Maryam's, all hope for homeownership was gone.

In 2009, Hassan suffered a heart attack and didn't have health insurance. His treatment left him $80,000 in medical debt and his family faced financial ruin. "We were hopeless, basically," Hassan said, "All our dreams of owning a home were shot down."

Hassan heard about Habitat for Humanity and learned that if his family put in the 375 hours of hard work and effort, homeownership could become a reality. "Habitat gave me hope," Hassan said, "It was definitely a life changing moment."

This fall at Habitat, we had the pleasure of celebrating our 250th home built in Dane County. But, as you may know, that's not just homes built; that's 250 families, like Hassan and Maryam's, across 18 different communities, to whom we've spread hope and made dreams come true.

At Habitat for Humanity, our mission is to create long-lasting, affordable housing solutions for working families who've faced difficult circumstances. Although hope isn't our first goal, it's something we hear over and over again from Habitat homeowners.

"With the help of Habitat, we have a place that we can call home; a place that the kids can call home." Hassan told me, "I honestly cannot see where we would have been if Habitat said no."

On behalf of Habitat and all of our partner families, thank you for creating hope in our communities. We are so grateful for your support as we build homes and spread hope across Dane County.

Warm regards,

Valerie Johnson
CEO, Habitat for Humanity of Dane County
vjohnson@habitatdane.org

How YOU Created Hope for Dane County Families
Your Impact: July 1, 2015 to June 30, 2016

We were blessed with **2,024** donors and **3,402** volunteers

The Habitat ReStores had **281** volunteers and **31,743** volunteer hours!

Total volunteer hours for Habitat and the Habitat ReStore was **65,730**
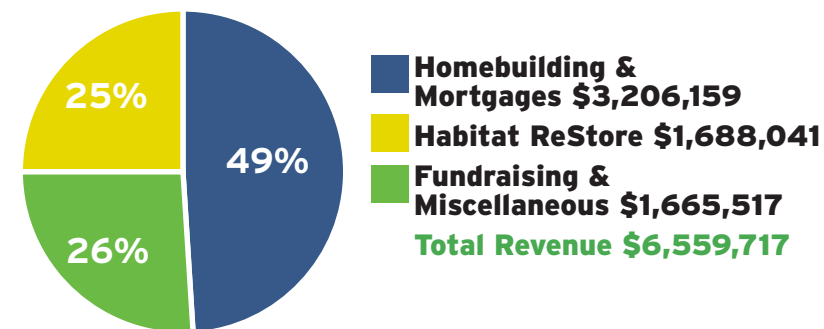
Thank you!

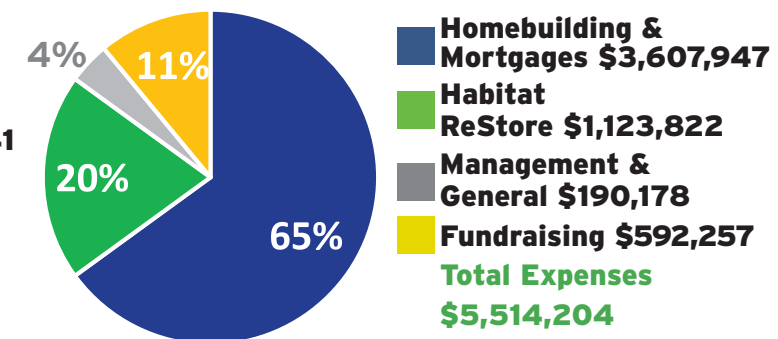From last year to this year Habitat ReStore Revenues are up almost $160,000, an increase of 10%.

Total Revenue	2015-16	2014-15
Homebuilding & Mortgages	$3,206,159	$2,514,451
Habitat ReStore	$1,688,041	$1,528,128
Fundraising & Miscellaneous	$1,665,517	$2,220,011
Total Revenue	**$6,559,717**	**$6,262,590**
Total Expenses	**2015-16**	**2014-15**
Homebuilding & Mortgages	$3,607,947	$4,028,367
Habitat ReStore	$1,123,822	$1,089,298
Management & General	$190,178	$163,270
Fundraising	$592,257	$422,943
Total Expenses	**$5,514,204**	**$5,703,878**
HFHDC Net	**$1,045,513**	**$558,712**

A full copy of the independent audit performed by Wegner CPAs is available at habitatdane.org/About or by calling Habitat Dane at (608) 255-1549.

Revenues

- 49% **Homebuilding & Mortgages $3,206,159**
- 25% **Habitat ReStore $1,688,041**
- 26% **Fundraising & Miscellaneous $1,665,517**
- **Total Revenue $6,559,717**

Expenses

- 65% **Homebuilding & Mortgages $3,607,947**
- 20% **Habitat ReStore $1,123,822**
- 4% **Management & General $190,178**
- 11% **Fundraising $592,257**
- **Total Expenses $5,514,204**

Did You Know?

345 individuals and companies have donated to Habitat for Humanity of Dane County consecutively for the last five years or more.
As of June 30, 2016, Habitat for Humanity has built a total of 246 homes in Dane County!
To date, the Habitat ReStores have saved 7,640 tons from Dane County's landfills.
That's 152 dump trucks worth of building materials!
ReStore donations and sales funded 46 Habitat homes in Dane County!